

**Philippine Export-Import Credit Agency
(Trade and Investment Development Corporation of the Philippines)**

Key Result Areas per Philippine Development Plan (PDP) 2017-2022	Major Programs and Initiatives under PhilEXIM's Strategic Framework
1. Expanding economic opportunities in Agriculture, Forestry and Fisheries	<ul style="list-style-type: none"> ▪ Comprehensive approach to the development and growth of strategic industries such as SMEs and economic sectors under agriculture, forestry and fisheries through guarantee program; ▪ Providing primarily guarantees to carefully selected large enterprises in strategic industries, as well as limited direct lending on purely meritorious cases such as Infrastructure, including key supply-side support sector, tourism (hotel construction, retirement haven), Export- and import substitution oriented manufacturing, other priority sectors as may be determined from time to time by the National Government; ▪ Assist strategic sectors thru wholesale/portfolio or retail guarantees specially SMEs, with the end view of achieving capability building and improving credibility standing as a bankable entity.
2. Expanding Economic Opportunities in Industry and Services through Trabaho and Negosyo	
3. Ensuring People-Centered, Clean, and Efficient Governance	<ul style="list-style-type: none"> ▪ Continuous but focused development of internal capabilities through: <ul style="list-style-type: none"> a) Well-balanced and responsive organization; b) Continuous personnel training and development; c) Good corporate governance and risk management framework; d) ISO-aligned Quality Management System (QMS); and e) Internal (In-house) customer survey.
4. Reducing Vulnerability of Individuals and Families	<ul style="list-style-type: none"> ▪ Uphold the existing national policies on Gender and Development (GAD) as a responsive sovereign guarantor, through the provision of gender responsive programs, projects and services.

Economic Contributions, CY 2017	
Manpower Generation *	143,256
Export Revenues (In Million US\$)	\$ 13.82
Number Firms Serviced *	228

** Inclusive of beneficiary firms which are SMEs and/or cooperatives that were extended financing by PhilEXIM*