Interim PES FORM 3

PHILIPPINE EXPORT-IMPORT CREDIT AGENCY
(Trade and Investment Development Corporation of the Philippines)

PERFORMANCE SCORECARD FOR THE PERIOD ENDING DECEMBER 31, 2013
(As agreed with the Governance Commission for GOCCs during Performance Negotiation Agreement)

Agreement				GOCC Submission			Agreement		Actual		
Performance Measures				Baseline Data			Target		Jan-Dec. 31, 2013		
Indicator	Formula	Weights		2010	2011	2012	2013	2014	Value	Actual vs. Target %	% Weight
		2013	2014								
MFO 1: Credit Financing Services		90%	90%								
PI Set 1: Resource Allocation Strategy											
Financial 1: Value of Risk Weighted Assets		25%	25%	P14,470 M	P18,675 M	P16,149 M	P15,000 M	P18,000 M	P15,600 M	104.00	25.00
Industry Sector							10,177.71		11,255.95	110.59	
Services Sector							3,878.49		3,799.83	97.97	
Agriculture Sector							943.80		544.22	57.66	
PI Set 2: Development Contribution Efforts to the Government											
Quantity 1: Number of Firms Assisted thru PhilEXIM Credit Financing Programs		10%	10%	50 firms	63 firms	71firms	66 firms	79 firms	55 firms	83.33	8.33
Quantity 2: Number of Jobs Created thru PhilEXIM Credit Financing Programs		10%	10%	26,750 jobs	24,532 jobs	17,283 jobs	15,790 jobs	18,950 jobs	18,470 jobs	116.97	10.00
Financial 1: $ Value of Export Currency Receipts Contributed		10%	10%	$518 M	$863 M	$479 M	$393 M	$471 M	$415 M	105.70	10.00
Financial 2: Net Income		25%	25%	P331.59 M	P67.3 M	P196 M	P154 M	P209 M	P154 M	100.00	25.00
Timeliness 1: Percentage of guaranty enrollment and loan applications processed within turnaround time (TAT) upon receipt of complete documentation	where TAT on credit evaluation: a) Guarantee - 45 working days; b) Lending - 38 working days	10%	10%				100%	100%	38 31	115.56 118.42	5.00 5.00
Sub-Total		**90%**	**90%**								**88.33%**